

Elenco fabbisogni buyer
updated 5June

* Country	Activity description	Year turnover	N employees	SCREW-CUTTING INDUSTRIAL FASTENERS	MACHINING	FINISHING, THERMAL AND SURFACE TREATMENTS IN METAL PROCESSING	FORGE, FOUNDRY NEEDS	SEMI-FINISHED PRODUCTS IN METAL PROCESSING, METALS, PROCESSING	FORMING PROCESSES IN SHEET METAL WORK - FABRICATION	PLASTICS - RUBBER - COMPOSITES PROCESSING	GLASS, WOOD, TECHNICAL TEXTILES AND OTHER MATERIALS PROCESSING	ELECTRONICS / ELECTRICITY	MICROTECHNICS (Manufacturing of high precision parts housing up to 10 cm3)	TOOLING - MOULDS - MODELS - PROTOTYPES	MATERIALS	Describe the type of skills you are looking for	REQUIREMENTS	ADDITIONAL REQUIREMENTS	Note
1 Germany	Representative of Italian manufacturers of metal parts. Focus on acquisition, company and product presentation, technical advice, commercial and customer service issues	00	1	Screw cutting industrial fasteners	Precision machining		Steel Forge Aluminium (die casting)		Fine sheet metal work							must be discussed	Certificates : _ISO TS 16949; ISO 9001; good knowledge of business and technical english; export experience		1. cold-pressed steel parts, such as screws, bolts, bushes, 2. precision machining of automotive components 3. die casted parts
2 Germany	Engineering, production and installation of Cutting Lines and Rolling Mills for flat rolled products	100	150			Surface preparation and finishing Surface treatments Thermal treatments	Forge	Ferrous metals Non ferrous metals and alloys Semi-finished products							Steel	Tailor made production (single parts) of high precise mechanical parts acc. to Drawing; Production: assembly of complete machines acc. to Drawing (incl. Cabling, Piping, Testing); Transportation Systems for Coils			
3 Sweden	We specialize in small precision made parts and provide that to our customers in Sweden, Norway and Finland. We have today a supplier base in Germany, Switzerland, Spain and Portugal.	0.9	1	Screw cutting industrial fasteners	Precision machining				Cutting - Drawing Fabrication Fine sheet metal work Spinning				Microtechnics		Aluminium Ceramics Composites Metal Polymers Steel	We are looking for skilled workshops that are specialized in small precision made parts. Typical quantities that we supply today vary from some hundreds per year up to 30-40 thousands. Sometimes parts are surface or heat-treated and it's good if supplier has possibilities to include that.	Our suppliers need to be certified according ISO9001 and preferably ISO14001. If the supplier also is certified ISO/TS16949 it would be good as we also have customers requiring.	Our vision is to be the first choice for demanding customers, we are known for top products and solutions that provide high value for our customers.	
4 Italia	Bearings, seals, mechatronics and related services	7700	4800			Finished rolling elements for bearings : balls and rollers				Forming of thermoplastics (i.e. plastic cages for bearings) Forming of Rubbers : rubber seals							ISO TS 16949, ISO 14001 , IDEAL SUPPLIER SHOULD HAVE EXPERIENCE TO SUPPLY DEMANDING CUSTOMERS (i.e. Car manufacturers)		
5 Italia	Development of Diesel Engine and diesel Controls	0	0			Surface treatments				Forming of thermoplastics Forming of Thermosets/Composites		Electronic design Electronic Production			Aluminium Cast iron Ceramics Composites Metal Polymers Steel				